

# GHOLAM REZA SABA



**Birth day and Place** : 1958- Tehran, Iran  
**Education** : State Management, Allameh Tabtabaei University, Tehran (1987/1992)  
English Language, Iran Language Institute (1984/1986)

## JOB EXPERIENCE

### **Government Trading Corporation of Iran (GTC), 1983-2000**

#### **Positions:**

Meat Purchase Manager Assistant.  
Reefer Transportation Expert (Ship, Truck)  
Performance Bond Guarantees Dept. (Final settlement of contracts).  
Banking Affairs Dept. (L/C Opening Expert).  
Deputy Manager of Commercial Operation Dept. (Ship Chartering) for 2 Years  
Manager of Commercial Operation Dept. (1994/2000)

#### **Other Activities:**

As GTC's Settlement Negotiator and Contract Execution Supervisor in Iran  
(Settlement of APS Subsidies out of about 200,000 Mts Beef contracted  
with European Beef Traders)  
Turkey (Fertilizer loading supervision for 2 months)- 1990  
Australia (Lamb & Mutton contract supervisor)-1990  
Syria (Cement contract settlement with Syrian Government)- 1991  
Canada (Training Course about Wheat)-1992  
Tunisia (Fertilizer loading supervision)-1994  
Greece (Salvaging a Sugar Cargo of 14Kt on a Burnt Vessel)- 1995

### **Good Hope Shipping & Trading Co. Ltd, 2001-2004**

#### **Position:**

Owner and Managing Director

#### **Activities:**

Ship Chartering/ Ship's Agency/ Commercial Services  
Shipment of about 1000,000 Mts of various commodities to Iran including 700,000 Mts of Wheat ,  
Sugar, Fertilizer for GTC.  
Ship Agency at all Iranian Southern Ports.

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Partner to Transco Maritime / UAE shipping 200,000 Mts Australian Wheat for GTC  
Rendering Commercial Services for companies including Kelvin Trust Corporation (KTC)/ Dubai and finalizing settlement of 33 various shipments KTC made with GTC/Iran and IRISL/Iran Being the exclusive agent for Sea Breeze / UK , Mr. Mons Bolin and Tramp Ocean/ Greece, Cap. Gabriel Petrides.

## **Takallom Company (Affiliated with Martyrs Foundation), 2004-July 2006**

### **Position:**

Commercial Manager, Commodity Import of Maize, Soya Bean Meal...etc.

## **Freedom Sky General Trading LLC- Dubai, 2006-July 2008**

### **Position:**

Operation Manager, to care about the shipment and L/C handling of imported Fertilizer from Qatar and Wheat from Kazakhstan and Export of Wheat from Iran and Fertilizer from Uzbekistan

## **Petrochemical Commercial Company International, 2008-2010**

### **Position:**

Commercial Consultant, arranging the sale/ purchase contract, Sea, Land and Rail Transportation of Fertilizer, LPG...etc from CIS to Iran

## **Privatet Business, 2008-2010**

Wheat Flour export to Dubai

Base Oil Export China and South Africa ((Flexi Tank Shipment)

## **Simatech International Forwarding Company, 2010-2011**

### **Position:**

Flexi tank shipping manager

(To build up and run the section of Liquid transportation by Flexi Tanks for this company).

## **Eqtesaad Jahan Sanat International Investment Company**

**(Mother company of a holding of about 18 companies in Iran and abroad), 2011-2012**

### **Position:**

Commercial Manager, doing commodity import such as Wheat Barley... and Marble Stone from China. Domestic Purchase and distribution of about 200K Mts Vegoil, 50K mts Rice and 60K mts Wheat for this company.

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## **Commodit Edge General Trading LLC- Dubai, 2012-2017**

### **Position:**

Chief Commercial Officer

Commercial Operation / Shipping Manager

Importing about 1,500,000 Mts (42 Panamax shipments) of Met Coke for the Esfahan Steel Company (ESCO) from Ukraine and China.

Exporting about 500,000 mts of steel products from ESCO and Khozestan Steel Company (KSC) from Iran to Persian Gulf countries.

### **Cargo Transit Activities:**

**2007 till now**

Being partner to an Uzbek company , transiting their various cargoes such as Wet Blue, Fertilizer, Cotton, Sulfur...etc to all over the world through Bandar Abbas by rail, truck and sea transportation.